

# **Digital Mentoring and Tutoring**

## **Mad Scientist Learning in 2050**

**J. D. Fletcher**

**fletcher@ida.org**

**703-578-2837**

# Topics

- **Training and Education**
- **Tutoring and Classroom Instruction**
- **Digital Tutoring**
- **The DARPA Digital Tutor**
  - **Navy Assessment**
  - **Veterans Assessment**
- **Into the Future (Madness exposed)**
- **Conclusions**

# **Training and Education**

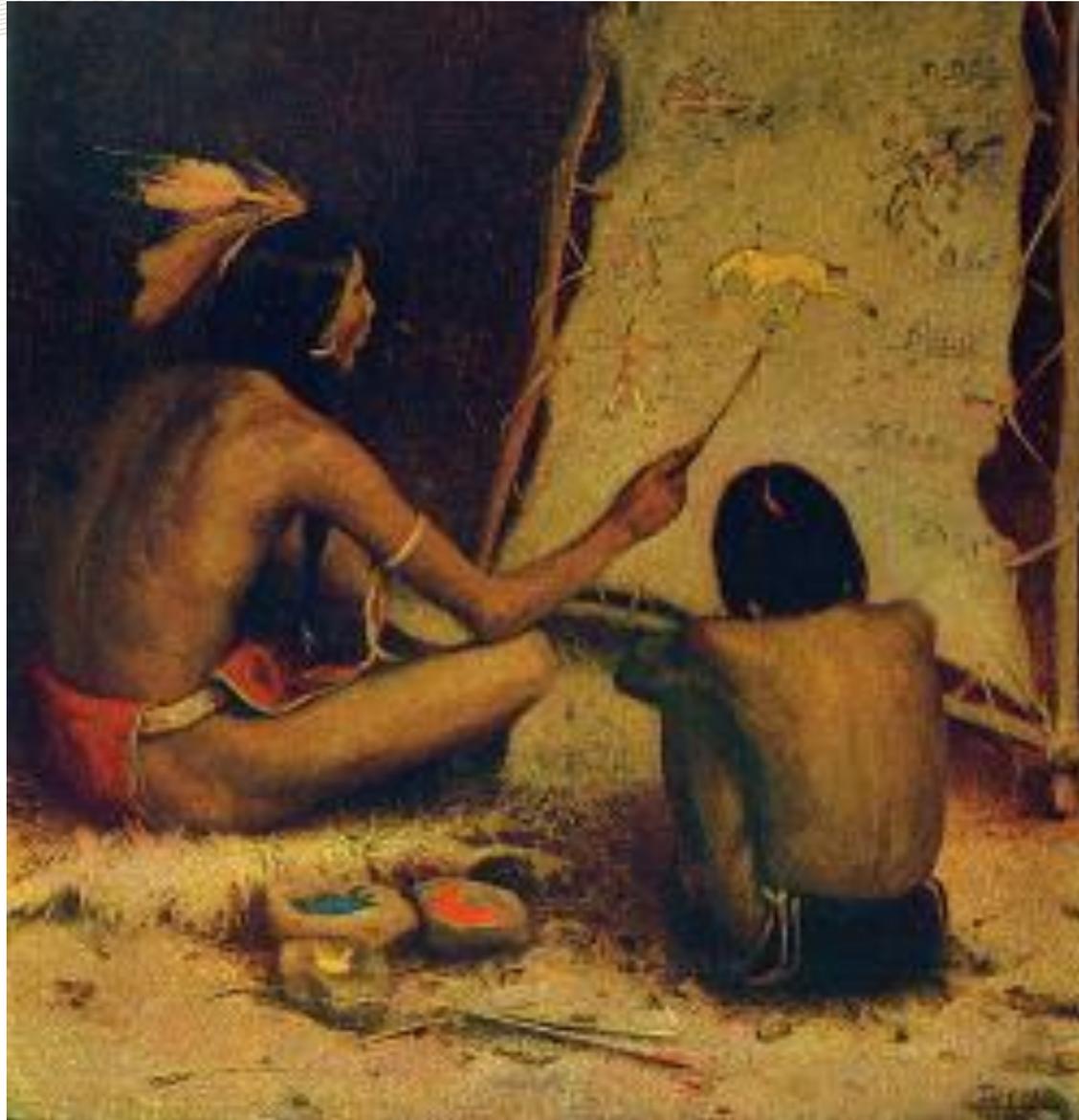
# Education ~ Training

<b>Education</b>	<b>Training</b>
<b>Life Objectives</b>	<b>Job Objectives</b>
<b>Negotiable Objectives (Personalization)</b>	<b>Fixed Objectives (Individualization)</b>
<b>Cost-Effectiveness</b>	<b>Return on Investment</b>
<b>An End in itself</b>	<b>Means to an end</b>
<b>Includes training</b>	<b>Includes education</b>

**These are differences in emphasis. Underlying approaches, techniques, technologies are the same.**

# **(One-on-One) Tutoring and Classroom Instruction**

# The Last 60,000 years (or so) of Human Training and Education

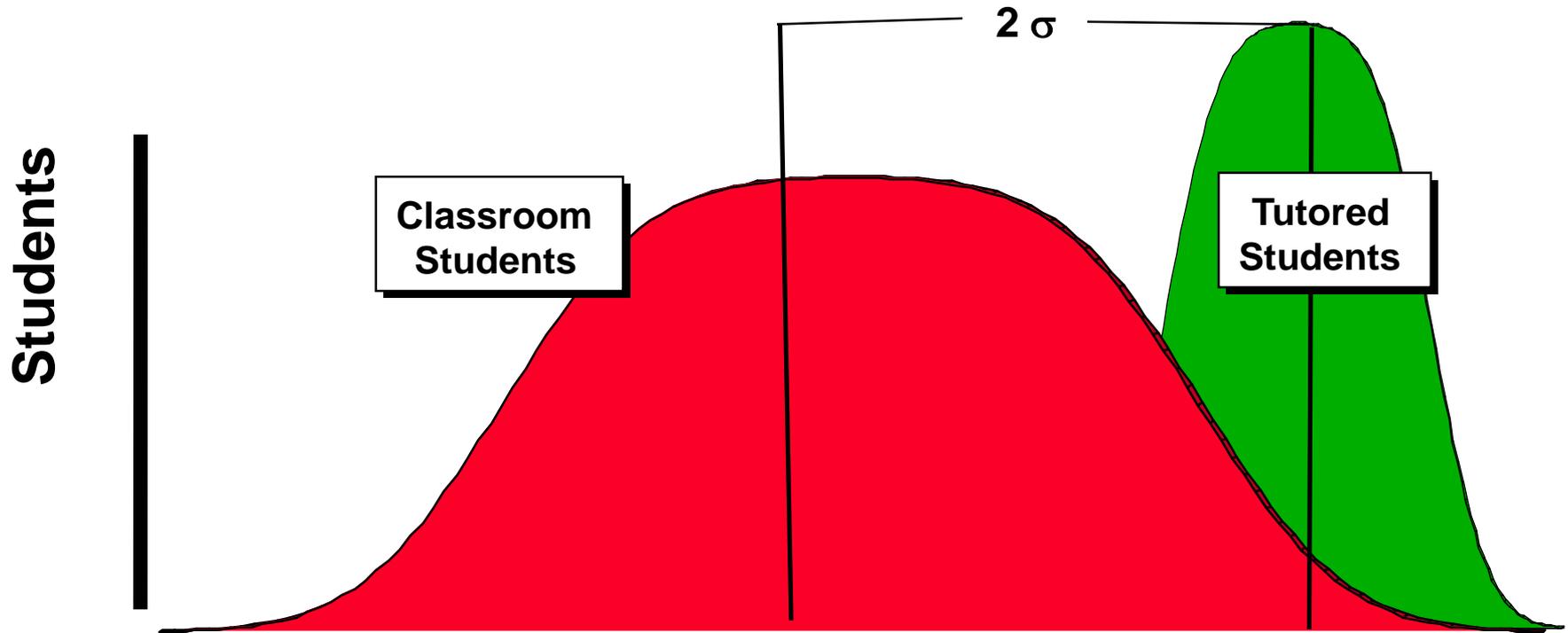


# E. L. Thorndike (1906)

---

**“The principal consequence of individual differences is that every general law of teaching has to be applied with consideration of the particular person.”**

# One-on-One Tutoring vrs. Classrooms



(Bloom, 1984)

Cohen, Kulik, & Kulik (1982):

52 studies; ES = 0.40; range -0.03 – +2.3; ES for 16 studies > 0.5

# Why Is Tutoring Effective?

- Interactivity/Immersion**
- Individualization**

# Interactivity/Immersion/"Flow" in Classroom Instruction & Tutoring

## Number of Questions Asked Per Hour

	<b>Traditional Classroom/Hr</b>	<b>Tutored Session/Hr</b>
<b>Student</b>	<b>0.1</b>	<b>20-30</b>
<b>Instructor</b>	<b>3</b>	<b>120-150</b>

- **Ratio of time needed to build words from letters in kindergarten -- 13:1 (Suppes, 1964)**
- **Ratios of time needed to learn in grade 5 -- 3:1 and 5:1 (Gettinger & White, 1980)**
- **Ratios of time needed by hearing impaired and Native American students to reach mathematics objectives -- 4:1 (Suppes, Fletcher, & Zanotti, 1975, 1976)**
- **Ratio of time needed by college undergraduates to learn LISP -- 7:1 (Corbett, 1998)**

**“Individualization is an educational imperative  
and an economic impossibility.”  
(Michael Scriven, 1975)**

# **Enter the Computer: A Third Revolution in Learning?**

---

- **(Phonetic) Writing (~3000 BC)**

**Learning content available anytime, anywhere**

- **Books (1000 or 1400 AD)**

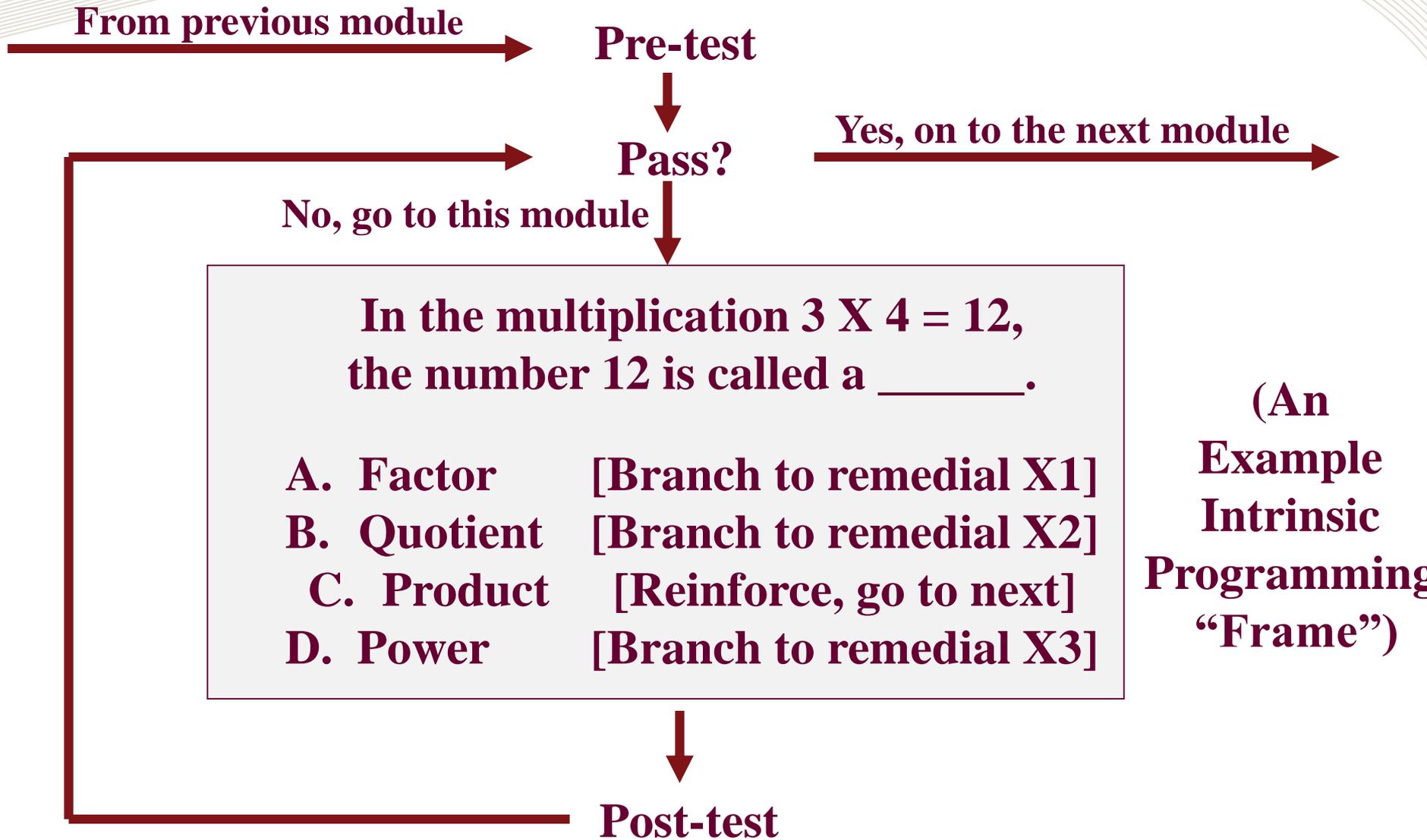
**Affordable content of learning made available anytime, anywhere**

- **Computer Technology (~1960 AD)**

**Affordable content and tutorial interactions of learning made available anytime, anywhere**

- **On-demand learning is the common thread.**
- **We are returning to learning dialogues/conversations.**

# Individualizing with Computers: PSI (Keller) & Intrinsic Programming (Crowder)



# Digital Tutoring

# Early Motivation for Digital Tutoring

**Two findings from early (1960s- early 1970s) research:**

- **Computers can teach effectively.**
- **Anticipating and then dealing with all possible states of the learner is time-consuming and difficult (i.e., costly) -- and impossible.**

**A thought:**

- **Perhaps computers can do some of this\_ ‘authoring’ for us, i.e., they might generate instruction:**
  - **In real time**
  - **On demand**
  - **As tutorial dialogue**

# What Do We Mean by Digital Tutoring?

---

## Two main differences (Carbonell, 1970):

- Dialogue via “Information structures”, not pre-specified frames
- Mixed-initiative dialogue

## Requires:

- Explicit models of the subject matter
- Dynamically evolving model of the learner
- Tutorial strategies, based on learning objectives and model of the learner

# Can We Generate Dialogues? Mentor (1)

**Mentor:** Begin the physical examination.

**Student:** PHYSICAL EXAM

**Mentor:** Fine, what in particular would you like to know?

**Student:** RESPIRTORY RATE

**Mentor:** It is common practice to begin an examination by checking the patient's general appearance.

**Student:** GENERAL APPEARANCE

**Mentor:** Acutely prostrated, lying in bed on his right side ....

•

•

**Student:** LABORATORY REPORTS

**Mentor:** Finish the physical exam first.

# Tutoring in Mentor (2)

**Student: CONTACT WITH BIRDS**

**Mentor: None, except the patient has a pet canary**

**Student: PSITTACOSSIS**

**Mentor: There's insufficient evidence for any conclusive diagnosis at this time. Show a little more restraint please.**

**Student: PULSE?**

**Mentor: 100 a minute. Occasional extra systole.**

**Student: TEMPERATURE?**

**Mentor: 103**

**Student: PNEUMOCOCCAL PNEUMONIA.**

**Mentor: Stop guessing and continue with the examination.**

**(Feurzeig, 1969)**



# A Dialogue from Sophie

**Student:** What is the base emitter voltage of the voltage limiting transistor?

**SOPHIE:** The base emitter voltage of Q5 is  $-.037$  volts.

**Student:** What about for the current limiting transistor?

**SOPHIE:** The base emitter voltage of Q8 is  $.349$  volts.

**Student:** What should it be?

**SOPHIE:** In a working circuit, the base emitter voltage of Q8 is  $.593$  volts.

**Student:** Replace Q8.

**SOPHIE:** I am going to ask you some questions about how Q8 is faulted. Are any junctions shorted?

•

# Early ICAI/ITS Systems

<b>MENTOR</b>	<b>Medical Diagnosis</b>	<b>Feurzeig, 1967</b>
<b>SCHOLAR</b>	<b>South America geography</b>	<b>Carbonell, 1970</b>
<b>WHY</b>	<b>Causes of rainfall</b>	<b>Stevens, et. al. 1982</b>
<b>SOPHIE</b>	<b>Electronic troubleshooting</b>	<b>Brown, et al., 1982</b>
<b>WEST</b>	<b>Arithmetic expressions</b>	<b>Burton &amp; Brown, 1979</b>
<b>BUGGY</b>	<b>Subtraction</b>	<b>Brown &amp; Burton, 1978</b>
<b>WUSOR</b>	<b>Logical relations</b>	<b>Goldstein, 1982</b>
<b>EXCHECK</b>	<b>Logic and set theory</b>	<b>Suppes, 1982</b>
<b>BIP</b>	<b>BASIC programming</b>	<b>Barr, et al., 1976</b>
<b>SPADE</b>	<b>LOGO programming</b>	<b>Miller, 1982</b>
<b>ALGEBRA</b>	<b>Algebra word problems</b>	<b>Lantz, et al., 1983</b>
<b>LMS</b>	<b>Algebraic procedures</b>	<b>Sleeman, 1982</b>
<b>QUADRATIC</b>	<b>Quadratic equations</b>	<b>O'Shea, 1982</b>
<b>GUIDON</b>	<b>Infectious diseases</b>	<b>Clancey, 1982</b>
<b>MENO</b>	<b>PASCAL programming</b>	<b>Soloway, et al., 1983</b>
<b>STEAMER</b>	<b>Steam propulsion (USN)</b>	<b>Williams, et al., 1981</b>

A descriptive (**not inferential**) statistic commonly used to estimate the magnitude of an effect (e.g., experimental treatment).

$$\text{Effect Size} = \frac{\text{Mean Group 1} - \text{Mean of Group 2}}{\text{Standard Deviation}}$$

Effect Size	Interpretation	Rough Percentiles
< 0.25	Negligible <sup>b</sup>	0 – 59th
< 0.40	Small	60th–65th
< 0.60	Moderate	66th–73rd
< 0.80	Large	74th–79th
> 1.00	Very Large	80th and up
> 2.00	Bloom's Challenge	98th and up

<sup>a</sup> Extended from suggestions by Cohen (1988)

<sup>b</sup> What Works Clearinghouse (2010)

# Does Digital Tutoring Work?

## VanLehn (2011):

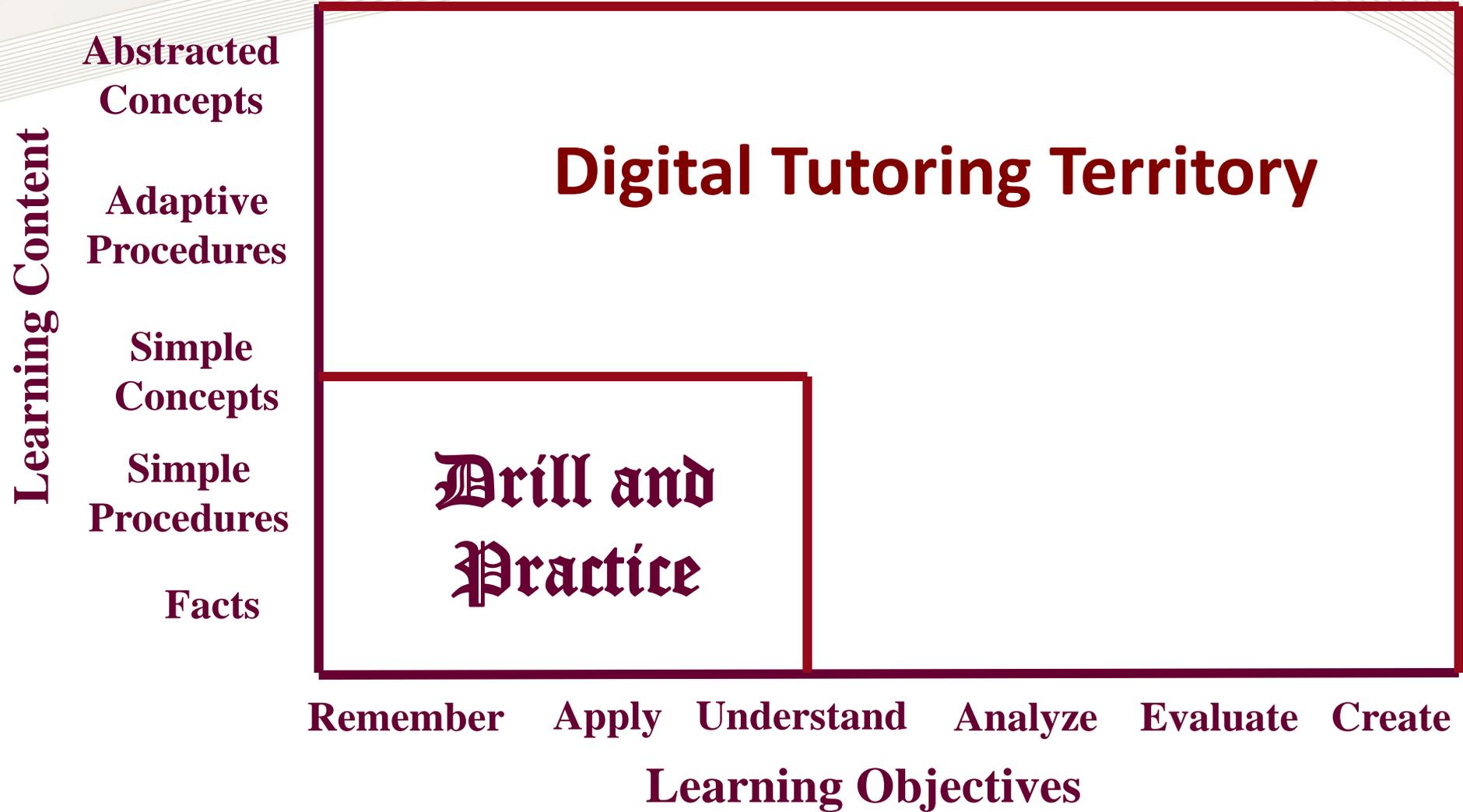
- **27 Evaluations**
  - **Effect size of 0.59 overall**
  - **Effect size of 0.76 for step-based tutoring**
  - **Effect size of 0.40 for sub-step-based tutoring**

## Kulik/Fletcher (2012):

- **45 Evaluations**
  - **Effect size of 0.60 overall**
  - **Effect size of 0.75 for 39 properly aligned studies**

# Where Is Digital Tutoring Best Applied?

<b>Reference</b>	<b>Effect Sizes for Deep Learning</b>	<b>Effect Sizes for Shallow Learning</b>
<b>Person, Bautista, Graesser, &amp; Mathews (2001)</b>	<b>0.34</b>	<b>0.00</b>
<b>Graesser, Moreno, Marineau, Adcock, Olney, &amp; Person (2003)</b>	<b>0.30</b>	<b>0.03</b>
<b>VanLehn, Lynch, Schulze, Shapiro, Shelby, Taylor, &amp; Wintersgill (2005)</b>	<b>0.95</b>	<b>-0.08</b>
<b>Overall</b>	<b>0.62</b>	<b>-0.02</b>



(Framework courtesy of Anderson & Krathwohl, 2001)

# **The DARPA Digital Tutor (DT)**

# **A DARPA Challenge**

---

**16 weeks to produce graduates who are superior in knowledge and practical skills to technicians with many years of experience.**

## Why Information Technology?

- **An operationally critical competency**
- **Current training in great need of improvement (agreement across all echelons)**
- **A Critical, Complex Task**

# **IDA Basic Approach for the Digital Tutor**

---

- **Borrows ideas from elsewhere, but empirically flexible:**
  - **Its strategy is eclectic and pragmatic**
  - **Its validation is job performance**
- **Its approach is to:**
  - **Capture procedures and practices of subject matter experts who are also expert one-on-one tutors**
  - **Emphasize active (situated, authentic) problem solving to develop concepts**

# **IDA Development Approach: Strategy**

---

- **Thorough front end analysis to determine objectives for expertise**
- **Modeled on human tutors who are expert in specific IT topics and 1-1 tutoring**
- **Focus on problem solving (Navy trouble reports)**
- **Focus on higher order concepts underlying problem solving processes and solutions**
- **Integration with human mentors**

- **Active, constant interaction with learners**
- **Problem solving in authentic environments**
- **Constant, ‘stealthy’, diagnostic assessment**
- **Frequent insistence on learners’ reflection and explanations of what went right and what did not**
- **Information structures shadow the learner by generating solutions in real time (not prescribed expert solution paths)**

# Design Features: Tactics

---

- **No hints**
- **Never solve the problem for the learner**
- **Build on what the learner knows to resolve impasses**
- **Review both successful and unsuccessful actions**
- **Whenever possible, let the learner discover his/her errors**

# **In Brief, No Magic Sauce**

---

**Known, but high-quality ingredients applied in proportions determined by systematic trial and error.**

# **Did it work? Navy Assessment**

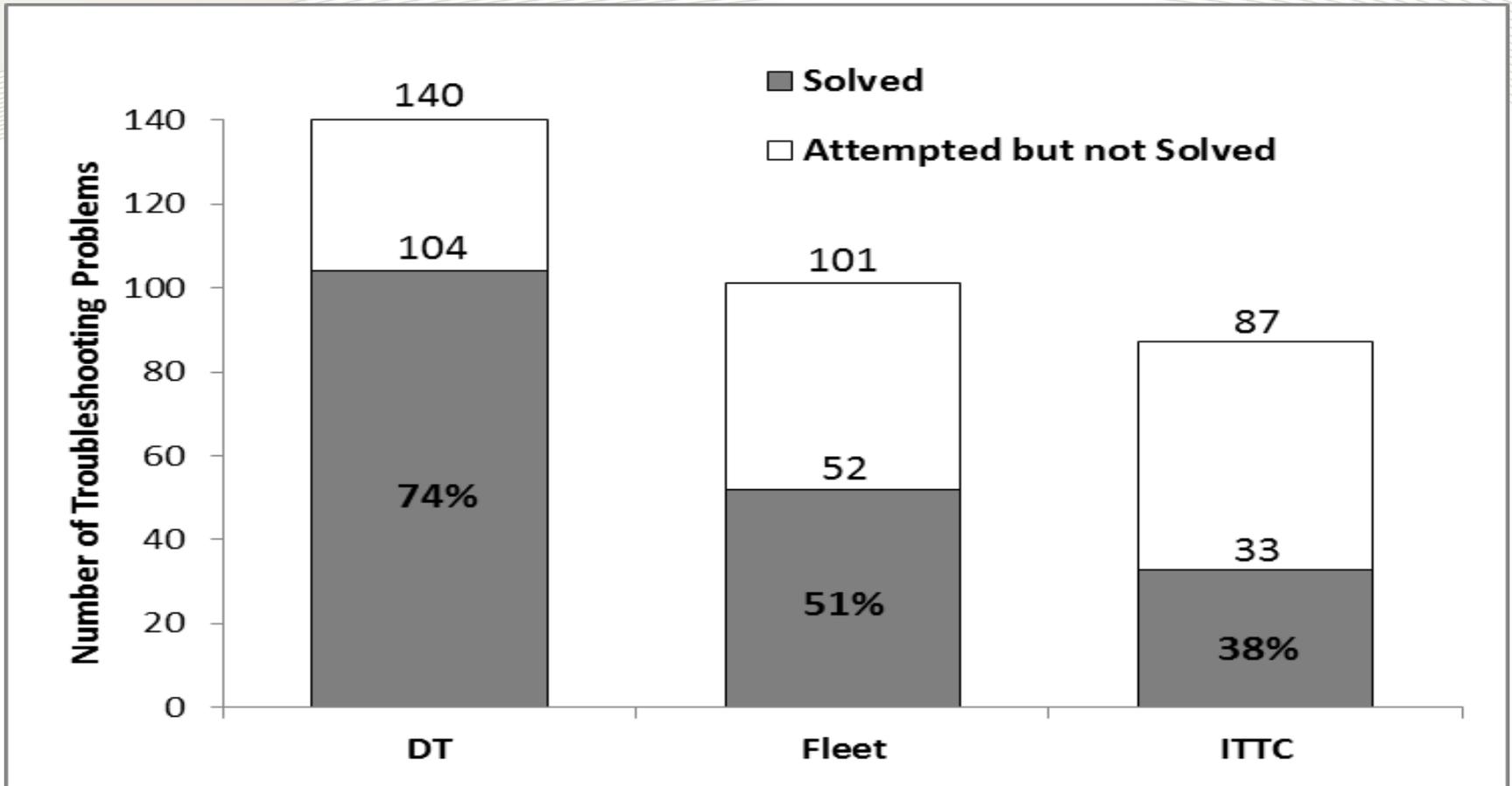
## Comparison Groups:

- 16 weeks of the completed DT (N = 12)
- 35 weeks of IT Training Continuum (ITTC) (N = 12)
- Fleet (Fleet) ITs (N = 12) 9.6 Years average IT Experience

## Measures:

- 6 hours of problem solving (troubleshooting) exercises
- 272-item written knowledge test
- 3 hours of security exercises
- 6 hours of a system design and develop exercise
- 20-30 minute individual interviews

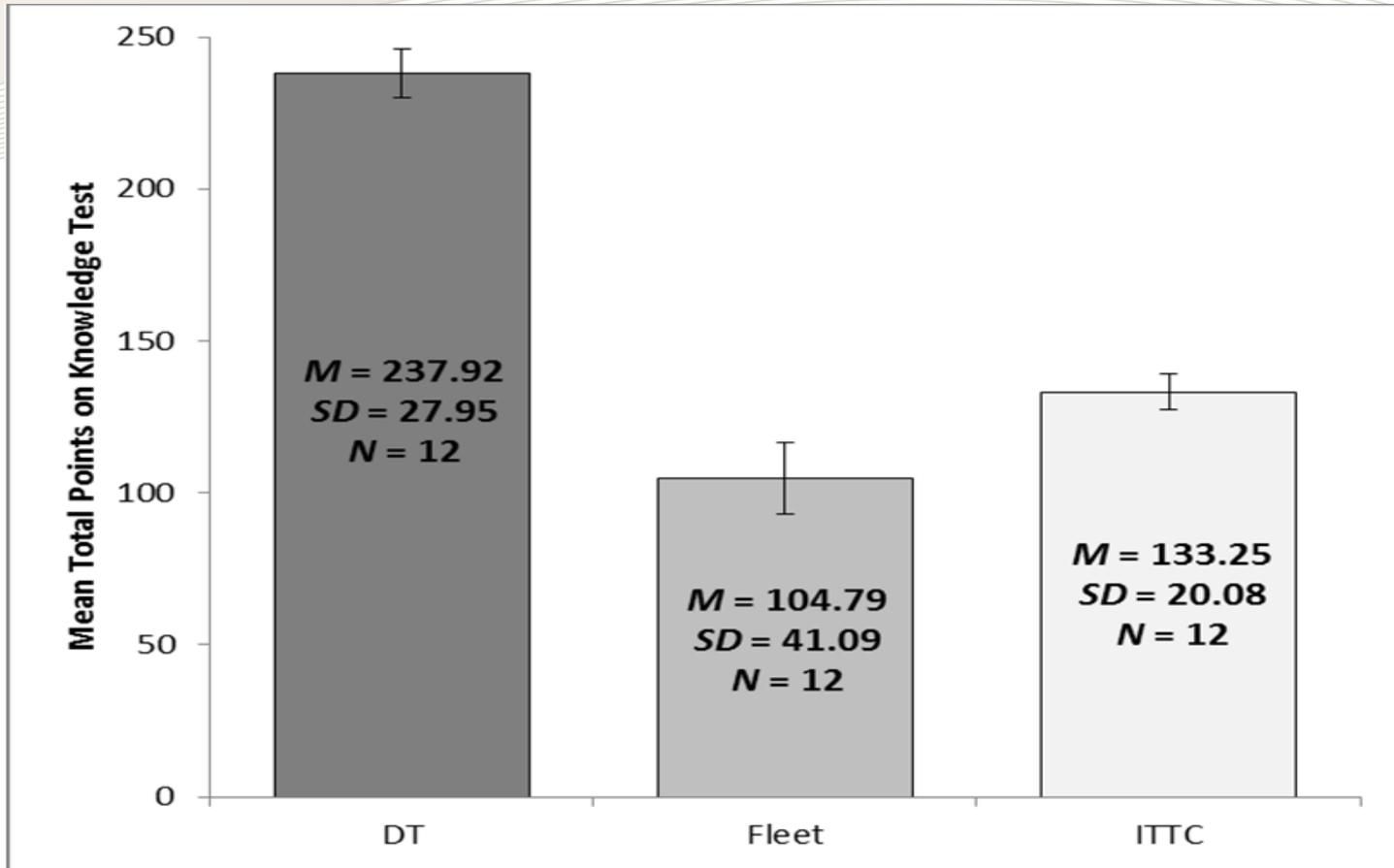
# Findings: Troubleshooting Exercises



## Solution Quality Total Scores (4 teams)

	Occur by Chance	g
<b>DT 132.38 (8.29) &gt; Fleet 70.00 (16.32)</b>	<b>p &lt; 0.0001</b>	<b>4.19</b>
<b>DT 132.38 (8.29) &gt; ITTC 49.5 (9.72)</b>	<b>p &lt; 0.0001</b>	<b>7.98</b>

# Knowledge Test Scores



## Knowledge Test Scores (12 per group)

	Occur by Chance	g
DT 237.92 (27.95) > Fleet 104.79 (41.09)	$p < 0.0001$	3.66
DT 237.92 (27.95) > ITTC 133.25 (20.08)	$p < 0.0001$	4.15

# So What?

## ROI from Accelerated Learning

Training Option	Year											
	1	2	3	4	5	6	7	8	9	10	11	12
"A" School	A OJT/7	A OJT/7	A OJT/7	A OJT/7	A OJT/7	A OJT/7	A OJT/7	A OJT/7	A OJT/7	A OJT/7	A OJT/7	A OJT/7
"A" School plus Digital Tutor	A OJT/7 DTD	A OJT/7 DTD	A OJT/7 DTD	A OJT/7 DTD	-- OJT/7 DTI	-- OJT/6 DTO	-- OJT/5 DTO	-- OJT/4 DTO	-- OJT/3 DTO	-- OJT/2 DTO	-- OJT/1 DTO	-- -- DTO

**12-Year NPV ROI (3,076.2 – 1,563.6) = \$1,512.6M**

# **Did it Work Outside the Navy? Veterans Assessment**

# The Veterans Project

**Objective:** Assess use of DARPA Digital Tutor to prepare veterans for civilian IT employment.

- 18 week course – 2390 applicants
- 5 cohorts of 20 Veterans each
- 97 Finished (No academic dropouts)

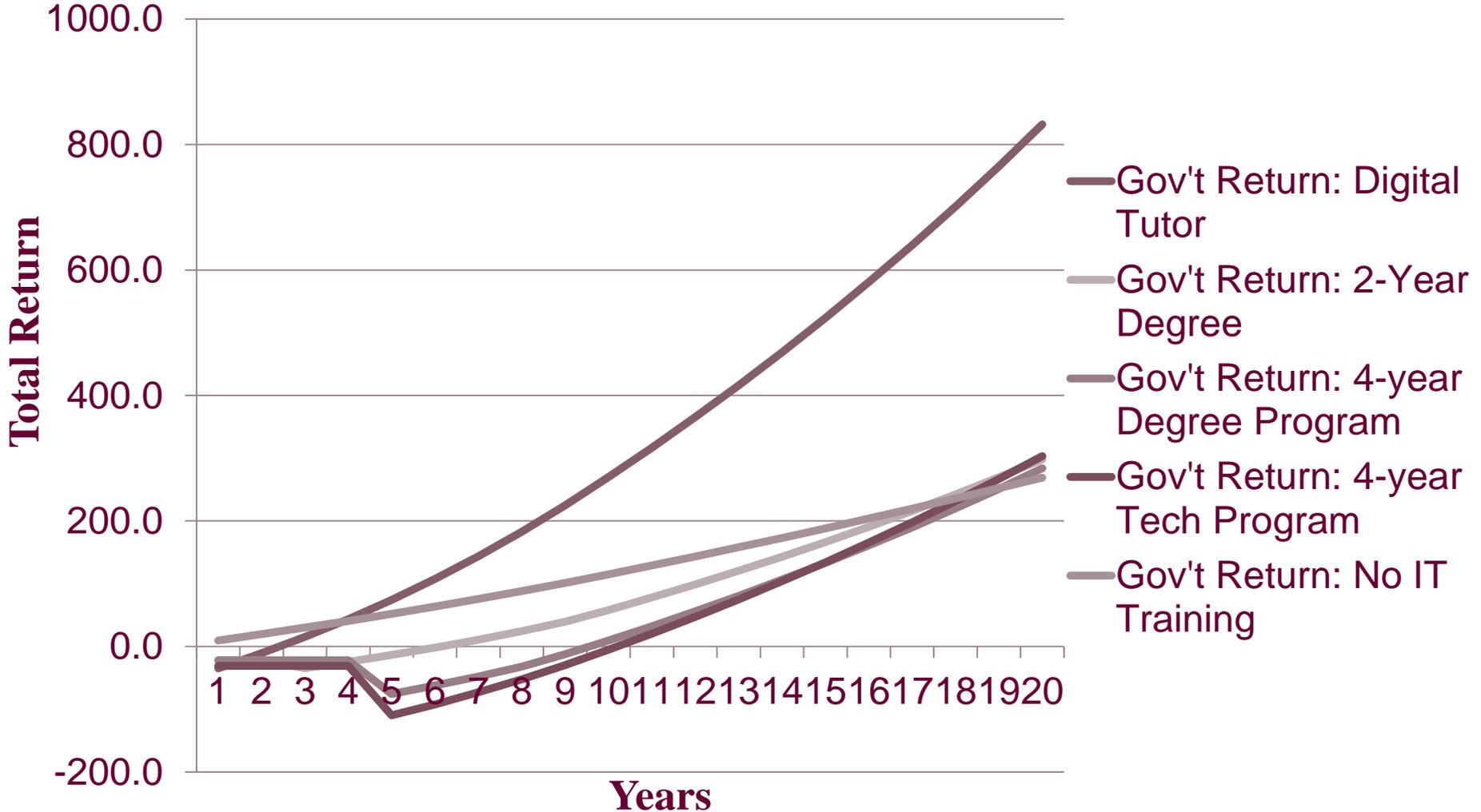
- **Honorable Discharge**
- **Meet Army and Navy qualification for IT training**
- **Completed application**
  - **Three questionnaires**
  - **Some phone interviews**
  - **Submission of ASVAB scores**

# Veterans' Demographic Data

<b>Average Age</b>	<b>30.5</b>
<b>IT Experience</b>	<b>8%</b>
<b>Male</b>	<b>91%</b>
<b>Military IT Training</b>	<b>4%</b>
<b>Married</b>	<b>29%</b>
<b>HS/GED Degree Only</b>	<b>45%</b>
<b>Employed</b>	<b>17%</b>
<b>Employed Full Time</b>	<b>11%</b>
<b>Average AFQT</b>	<b>87.1</b>
<b>Honorable Discharge</b>	<b>100%</b>

- **100 Began, 97 Completed**
- **No Academic Dropouts**
- **Job seekers confirmed employed: 97%**
- **Average annual salary \$73K (highest, \$144)**

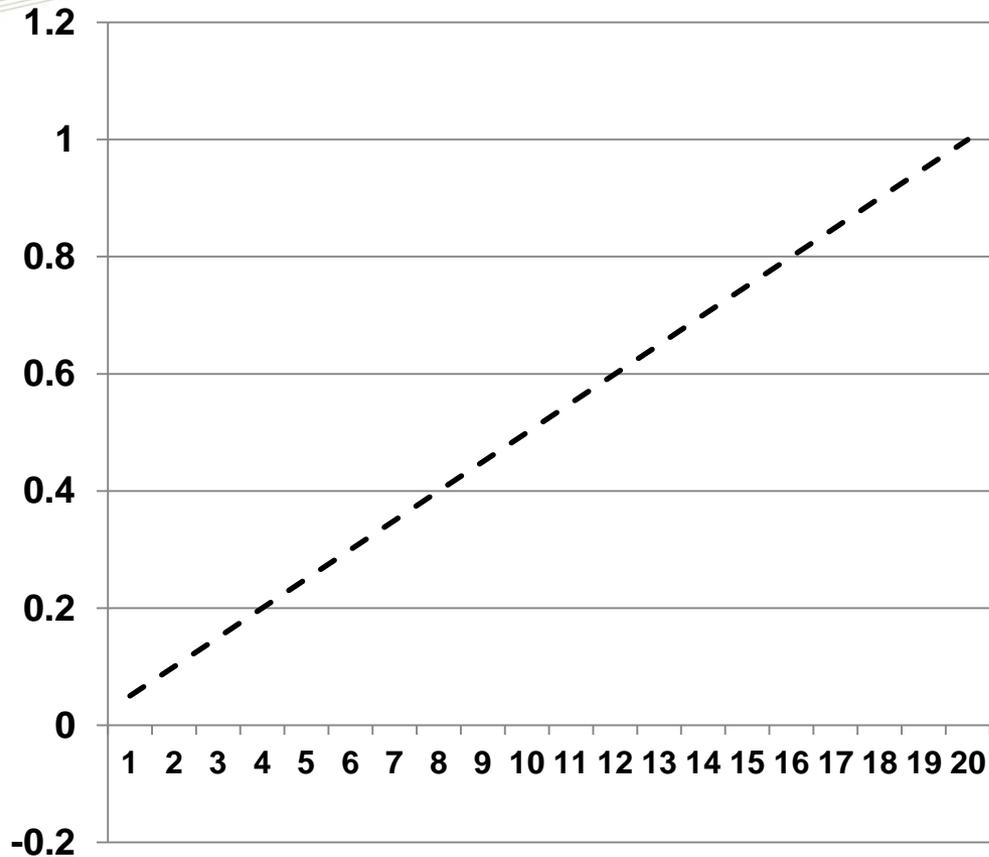
# 20-Year Incremental Revenue for the Government (\$000)



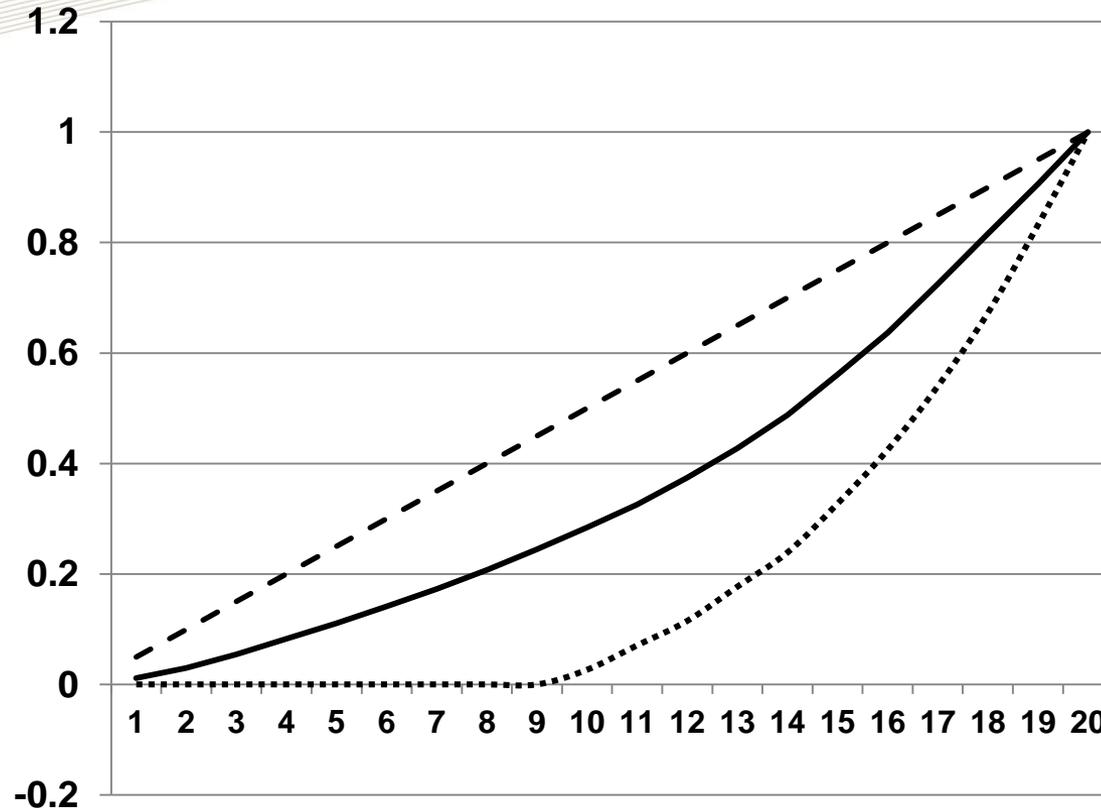
# Equity of Learning

- **Economists use Lorenz curves and Gini coefficients to assess equitable distribution of income.**
- **What happens if we apply the same technique to learning?**

# Perfect (Gini) Equality



**If perfect equality, Gini Coefficient = 0; If perfect inequality, Gini = 1.00**



**Gini Coefficients: Tutoring (0.47); Classroom (0.69)**

**Replicates Jamison, Fletcher, Suppes, Atkinson (1976)**

# **The Issues: Should We . . .**

**(1) Enhance Learning  
or  
Validate Theory**

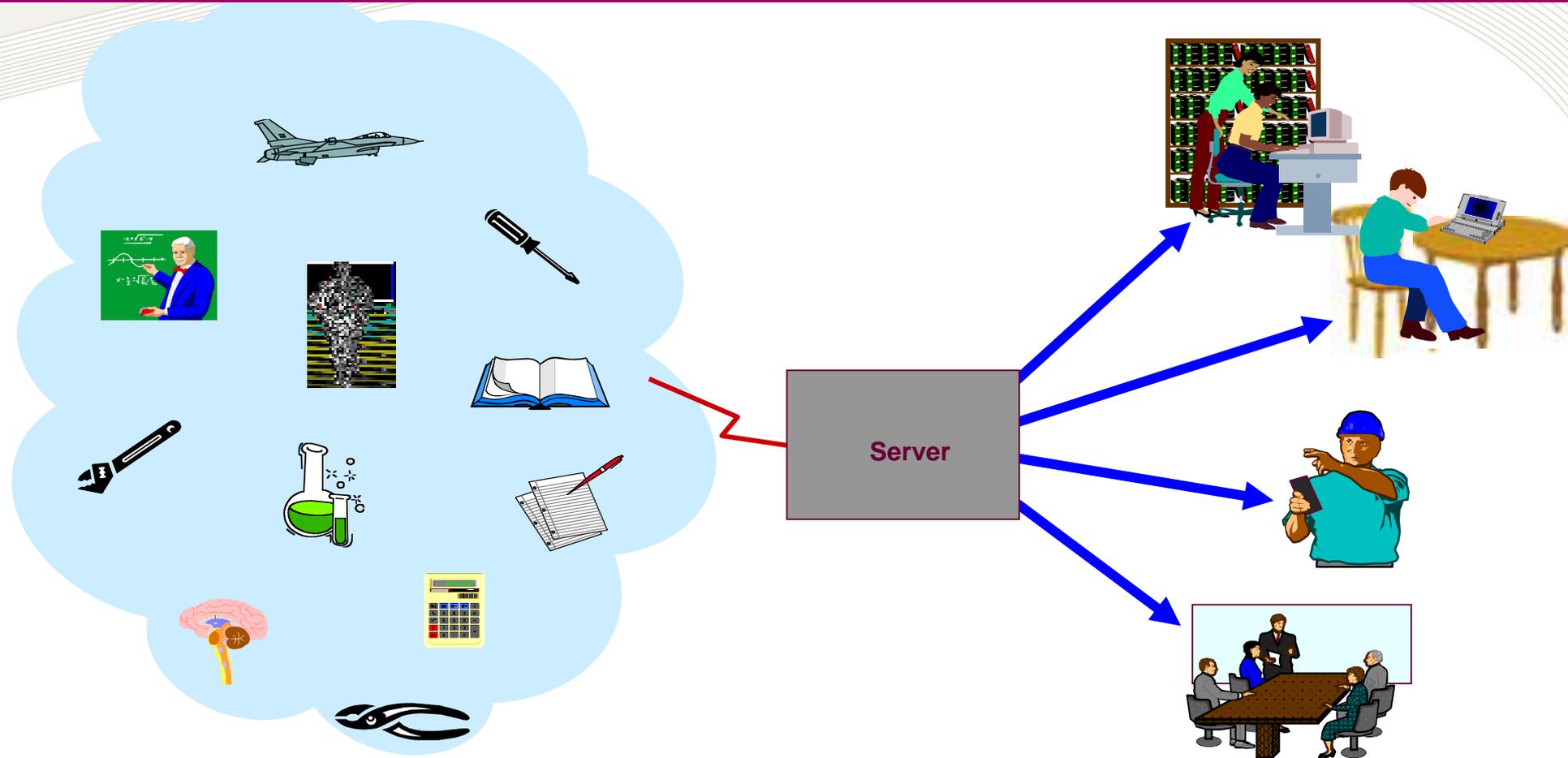
**(2) Maximize Effect  
(Accelerate Expertise)**

**or  
Minimize Cost  
(Hold Expertise Constant)**

- **Digital Tutoring can substantially accelerate the acquisition of expertise for all learners**
- **Digital tutoring represents a major monetary and operational opportunity to improve training efficiency and mission effectiveness.**
- **We know enough about the Digital Tutor design to replicate it in other areas at much less cost, but it must be done right**

# **Madly Into the Future: Ubiquitous, Distributed Learning?**

# The ADL Vision



***Shareable  
instructional objects  
from across the World  
Wide Web***

***Assembled in  
real-time, on-  
demand***

***To provide learning  
and assistance  
anytime, anywhere  
via guided dialogues***

- **Anywhere, Anytime Learning Integrated with Performance/Decision Aiding  
(Integrating the supply and demand side of learning)**
- **Individualized Learning-- A Response to Thorndike  
(Learning as tutorial conversation)**
- **More Precise Assessment of Learning  
(Continuous, Unobtrusive, 'stealth' assessment)**
- **Personal Learning Associates  
(Distributed in classrooms and out – anytime, anywhere)**

**Instruction (and Performance/Decision Aiding)  
as Individualized Tutorial Conversation**

# **In Conclusion . . .**

- **The Challenge/Issue**

**DoD Classroom-oriented technical training is expensive and requires additional on-the-job training to develop readiness-level expertise.**

- **Opportunity**

**Digital Tutoring can produce technical expertise in the same time now used for classroom training.**

- **Benefit**

**Less time to train, fewer technicians needed to meet readiness requirements.**

# A Final Thought ...

**The difficult, intransigent issues may be cultural, organizational, administrative, and structural. Not technological.**

**Questions? Comments?  
Objections? Complaints?  
Thank you!**

